

Message Text

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PAGE 01 STATE 012498

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ORIGIN COME-00

INFO OCT-01 AF-06 EUR-12 NEA-09 ISO-00 EB-07 RSC-01 /036 R

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AF/EPS/LMWHITE

NEA/RA/HMONTGOMERY

EUR/SE/MBHIRSHORN

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----- 079467

R 180102Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY ANKARA

AMEMBASSY BEIRUT

AMEMBASSY TEHRAN

AMEMBASSY KUWAIT

AMEMBASSY LAGOS

AMCONSUL ISTANBUL

AMEMBASSY JIDDA

UNCLAS STATE 012498

E.O. 11652: N/A

TAGS: BEXP, TU, LE, IR, SA, KU, NI

SUBJECT: VISITS ROBERT R. LINSENMAYER, INTERNATIONAL

--- MARKETING MANAGER TRAILMOBILE DIV. OF PULLMAN

--- INC., CHICAGO

1. LINSENMAYER INTENDS VISIT TURKEY, LEBANON, IRAN, KUWAIT, SAUDI ARABIA, AND NIGERIA ON BEHALF TRAILMOBILE, ONE OF LARGEST U.S. MANUFACTURERS OF TRAILERS, TRUCK BODIES, AND CONTAINERS. HE WISHES EXPLORE POSSIBILITY EXPORTING THESE PRODUCTS TO FOREGOING COUNTRIES AND/OR DEVELOPMENT LOCAL MANUFACTURING CAPACITY. HE INTENDS ARRIVE BEIRUT JAN. 26, 8:55 P.M. ON LUFTHANSA 616, ARRIVE TEHRAN JAN. 28, 10:35 P.M. ON AIR FRANCE 160, ARRIVE UNCLASSIFIED

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KUWAIT FEB. 4, 10:35 A.M. ON KU 901, ARRIVE RIYADH 4:50

P.M. ON SV 831, ARRIVE JIDDA FEB. 11, 9:20 A.M. ON SV
865. HE WILL CALL UPON POSTS FOR
BRIEFINGS, SUGGESTIONS OF POTENTIAL LOCAL CONTACTS, OTHER
APPROPRIATE ASSISTANCE.

2. LINSENMAYER WILL NOT REQUIRE ASSISTANCE FROM ANKARA
AND ISTA-NBUL SINCE HE HAS ALREADY DEVELOPED RELATION-
SHIP WITH LOCAL FIRM.

3. HE WILL NOT BE ABLE TO STOP IN NIGERIA ON THIS TRIP
BUT INTENDS VISIT LAGOS SEPARATELY IN NEXT FEW MONTHS
SINCE MCCABE'S REPORT TO PARENT COMPANY ON NIGERIA INDICATES
COUNTRY MAY OFFER MARKET POTENTIAL FOR TRAILMOBILE. KISSINGER

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Message Attributes

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Draft Date: 18 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: OED/MEPD/JLSMITH/MJJ
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From: STATE
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To: ANKARA MULTIPLE
Type: TE
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